

June 2, 2017

Subject: Price List Updates / Additions

SV Microwave has expanded our offerings of Price List items - please see the latest Price List attached.

First, we added 31 additional in and between series adapter variations that were missing from our Price List offering. These adapters include our higher frequency SMA, SMP, SMPM, 2.92mm and 2.4mm series and are mainly used in Mil/Aero, High Speed Digital, Datacom/Telecom and Instrumentation markets.

Additionally, in order to send more small order customers to distribution, we increased our resale pricing line item minimum on our Price List items for our OEM/direct customers to above \$5,000. In the next few weeks, we will complete the removal of the resale pricing for quantities whose extended value does not meet this new requirement. **Distribution line item minimum for the Price List will remain at \$1,500**.

Lastly, after careful review, we raised pricing on several of our part numbers due to increased costs and removed all SMPM and SMPS terminations due to a vendor piece part obsolescence (part numbers: 8032-4003, 8032-6001, 8032-6002, 8038-4001, 8038-6003 and 8038-6004). All edits and additions are highlighted in yellow.

We benchmarked primary competitors for pricing and will continue to do extensive advertising and marketing to promote the distribution availability of these products. We ask for your support and request that you review the list and let us know which part numbers you would like to stock.

This letter serves as thirty (30) days written notice of the changes to our Price List.

Please let me know if you have any questions.

Sincerely,

Kelley E. NàIV Distribution and Marketing Manger SV Microwave