

PRODUCT NOTICE #160802: XLR PRO Price Reduction

Product: Digi XLR PRO Long-Range 900MHz Industrial Radios

Audience: Digi Internal Sales and Authorized RF Distributors

Notice: Effective August 3, 2016, pricing will be reduced for the XLR PRO radios listed below. The XLR PRO is a high-performance 1W 900MHz Ethernet/Serial radio, with <u>industry-leading interference</u> <u>immunity</u> using patented Punch2™ Technology.

At this reduced price, the XLR PRO is the best price-to-performance value on the market for customers that need a reliable wireless Ethernet or Serial cable replacement for their application.

Part Numbers and Changes:

New Pricing					
		Old	New	Old	New
Part Number	Description	MSRP	MSRP	Disti	Disti
XL9-U	Digi XLR PRO Long-Range 900MHz Modem, No				
	Accessories – US/Canada/Mexico				
		\$1,399	\$675	\$909	\$475
XL9-UA	Digi XLR PRO Long-Range 900MHz Modem,				
	Includes Accessories – US/Canada/Mexico				
		\$1,499	\$899	\$974	\$630
XL9-A	Digi XLR PRO Long-Range 900MHz Modem, No				
	Accessories – International				
		\$1,399	\$675	\$909	\$475
XL9-AA	Digi XLR PRO Long-Range 900MHz Modem,				
	Includes Accessories – International				
		\$1,499	\$899	\$974	\$630

Distribution/Channel Information:

Per Digi International's Distribution Agreement, Digi will price protect existing inventory and/or inventory in transit for Authorized Distributors. Additionally, Digi International will reduce the pricing on any unshipped orders to the new distribution price.

Any claim must be submitted on or before October 28, 2016 to your Channel Sales Account Manager. All claims must be accompanied by a report detailing the inventory position on August 3, 2016. The inventory report must clearly state the date the report was generated and provide the inventory at the SKU level.

RF Product Management Digi International

Customer Service Phone: 952-912-3010

Sales Phone: 952-912-3444